

John W Davies Solicitors - Newport

South Wales based property, family & wills and probate firm John W Davies save in excess of £10,000 with Frama's all in one e-signature, email encryption and registered email solution.



"Providing our clients with a first class service is our priority. An important part of this revolves around ensuring data security, and the speed at which we perform. Frama RMail not only provides us with the ability to obtain electronic signatures (and save on average 5 working days of waiting time), we also have the additional benefits of end to end email encryption for GDPR compliancy, with the legal proof of content, delivery and when the email was opened. Perfect!"

Paul Kerslake - Legal Services Provider

PROJECT

To provide John W Davies with a simple but powerful e-signature tool, enabling their clients to sign agreements, paperwork and contracts electronically, to enable fast transaction processes with an effortless experience for their clients.

SOLUTION

Frama RMail - Microsoft Outlook plugin

BENEFITS / ADVANTAGES

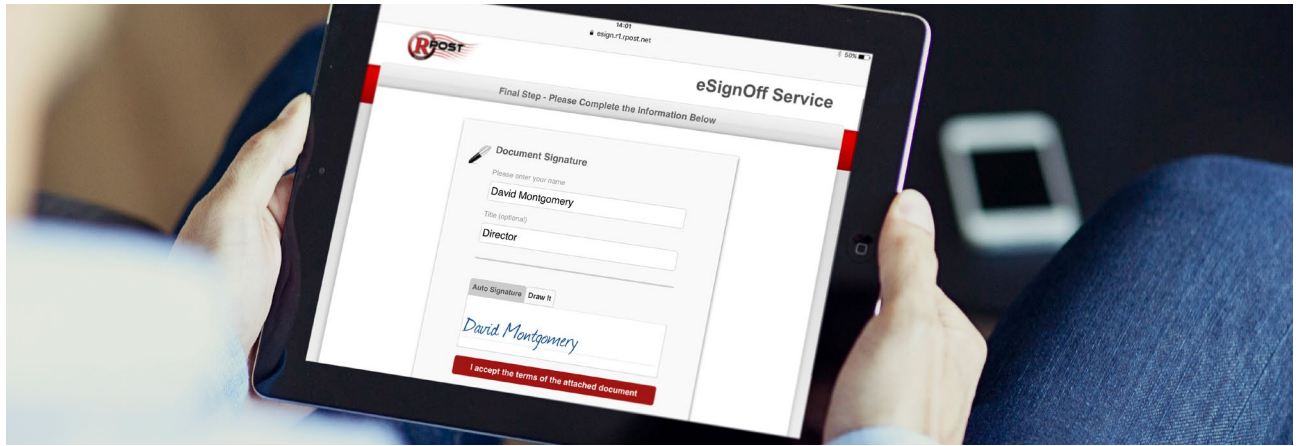
- ☒ Simple and straightforward implementation
- ☒ Cost effective with no IT complications
- ☒ Auditable Proof of Compliance
- ☒ E-Signature capabilities for client satisfaction
- ☒ Email encryption with no requirement on recipients end

ABOUT JOHN W DAVIES

Established in 1927, John W Davies Solicitors is one of the oldest solicitors in South Wales.

They provide a first class service to businesses and individuals throughout the UK, delivering legal advice and guidance in conveyancing, family and divorce law, and wills and probate.





THE STORY

The team at John W Davies were looking for a way to make it easier for their clients to sign and return documents. Asking clients to print out emails and documents, then physically sign and scan them back in to their devices to email back was no longer a viable option.

Similarly, sending documents in the post and waiting for them to be signed and sent back was also outdated and not an option.

After a consultation with Mike Roberts - Frama RMail product manager at Frama UK, it was clear that an easy to use e-signature solution was the ideal route.

Electronic signatures are now becoming more common in the legal sector, however many solutions in the marketplace can be complex, requiring the user to log in to external web apps in order to send a document for completion. They can also be very costly, and contain many hidden costs.

Frama RMail was the ideal fit for John W Davies. Not only did it allow the team to send documents for e-signature directly from their existing email platform, but it also provided them with the benefits of email encryption, registered email and secure large file transfer.

CO-OPERATION AND ROLL OUT

The installation of RMail was quick and easy! Frama provided training and installation to the team within days of an agreement being made.

Online videos were made available for continuous training and the cost and time savings were recognised immediately.

THE VERDICT

When it comes to an all in one solution, Frama RMail provides a system that is widely accepted from all involved parties and at the same time demonstrate compliance towards GDPR.

John W Davies has implemented an easy to use, well featured and forward thinking solution to demonstrate compliance and to increase efficiency by replacing existing paper based workflows, accelerating document signing procedures and giving their clients an effortless user experience.

